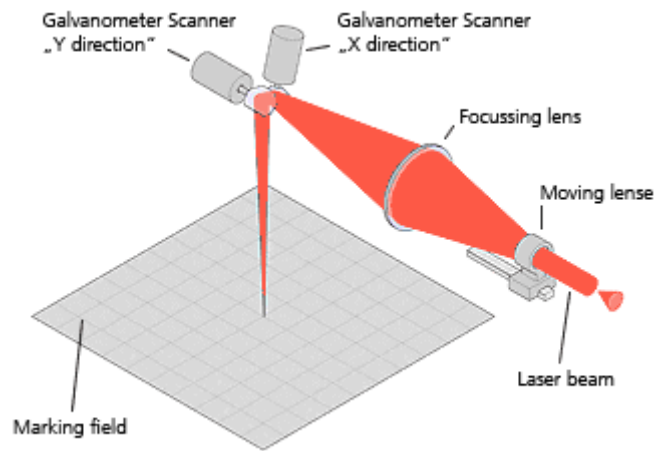
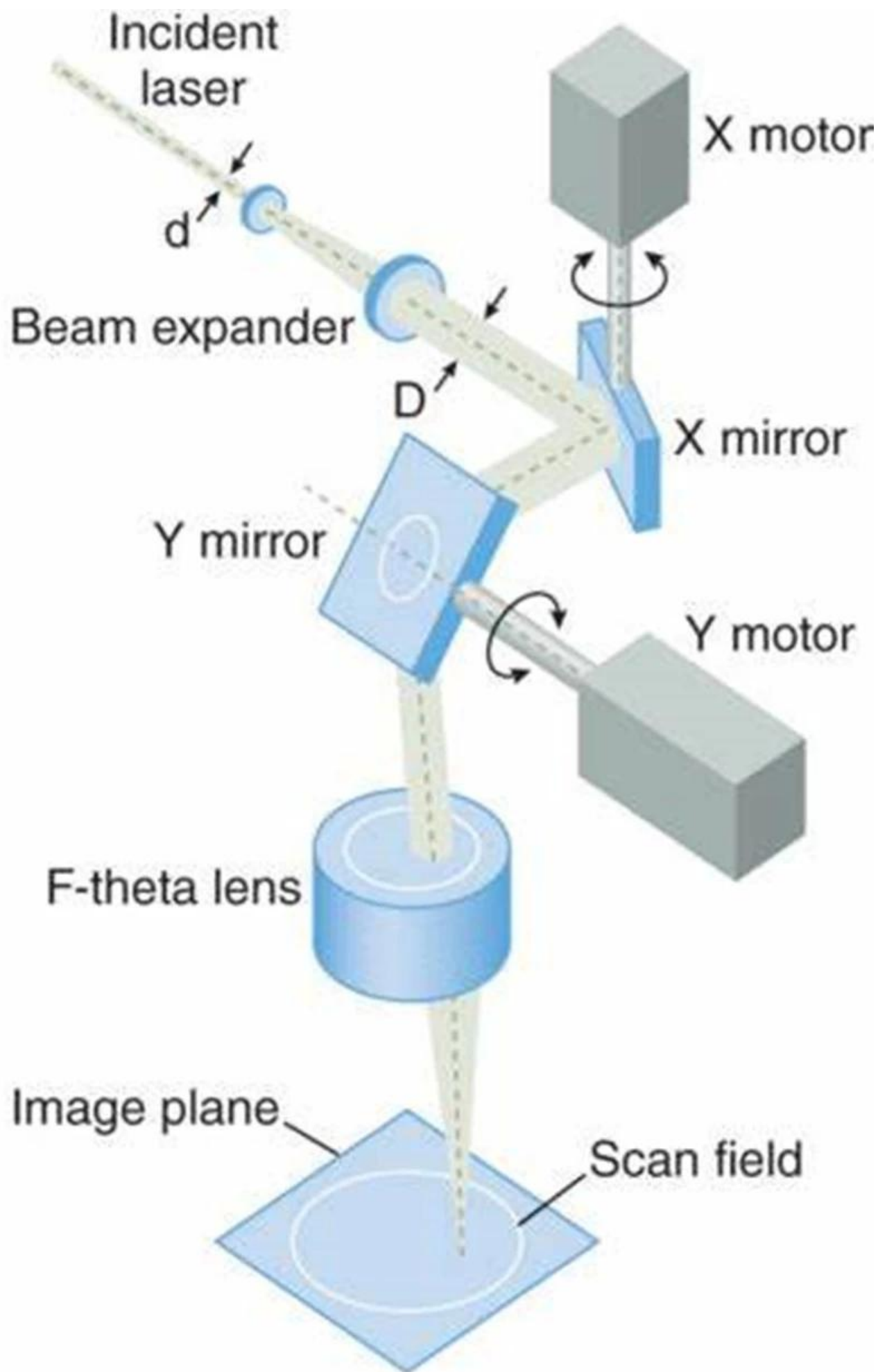


Galvo Mirror

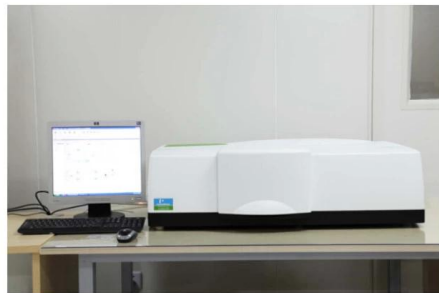
Part Description	Max Entrance Pupil (mm)	Material	Coating
55mmL*35mmW*3.5mmT-X 62mmL*43mmW*3.5mmT-Y	30	Silicon	MMR@10.6um
	30	Fused Silica /Silicon	HR@1030-1090nm
	30	Fused Silica /Silicon	HR@515-540nm / 532nm,45° AOI
	30	Fused Silica /Silicon	HR@355nm & 343nm,45° AOI







TRIOPTICS OptiSpheric 2000 AF
---Testing EFL, R, Centering Error, Wedge Angle, BFL, MTF



PerkinElmer Lambda 950---Testing Transmission and Reflectivity



Carmanhaas Coating Machine



Packaging & Shipping

Packaging 1



Packaging 2



Packaging 3



Shipping 4



Lens Cleaning

1. For light pollution (dust, fiber particles) were flexible cleaning.

Using a blowing balloon, Blow off scattered contaminants on the surface of the optical element.



2. For light pollution (stains, fingerprints) were flexible cleaning.

Propanol, acetone glue with a cotton swab or alcohol to gently wipe the surface.



3. For moderately polluted (saliva, oil) in moderate-intensity cleaning.

Infiltrating distilled white vinegar with a cotton swab, wipe the surface a little pressure.



QUESTION:

- 1. Explain the role of a distributor in a company's marketing strategy.
- 2. Discuss the factors that influence a distributor's performance.
- 3. Describe the relationship between a company and its distributor.
- 4. Identify the challenges faced by distributors in a competitive market.

ANSWER:

A distributor is a company that purchases goods from a manufacturer and sells them to a customer. They act as a bridge between the manufacturer and the customer, providing a range of services such as storage, transport, and sales. The distributor's performance is influenced by several factors, including their financial strength, marketing skills, and customer relationships. The relationship between a company and its distributor is typically based on a contract that outlines the terms of the distribution agreement. Distributors often face challenges such as intense competition and changing market conditions.

QUESTION

QUESTION:

A1: Explain the role of a distributor in a company's marketing strategy.

Q2: How does a distributor's performance affect a company's sales?

A distributor's performance can significantly impact a company's sales. A high-performing distributor can help a company reach more customers, increase sales volume, and improve profit margins. Conversely, a low-performing distributor can hinder a company's sales and profitability.

A3: Describe the relationship between a company and its distributor.

A3: The relationship between a company and its distributor is typically based on a contract that outlines the terms of the distribution agreement.

A4: Identify the challenges faced by distributors in a competitive market.

A4: Distributors in a competitive market may face challenges such as intense competition, changing market conditions, and the need for continuous investment in marketing and sales.

QUESTION:

A5: Explain the factors that influence a distributor's performance.

A6: Describe the challenges faced by distributors in a competitive market.

A6: Distributors in a competitive market may face challenges such as intense competition, changing market conditions, and the need for continuous investment in marketing and sales.

A7: Identify the relationship between a company and its distributor.

A7: The relationship between a company and its distributor is typically based on a contract that outlines the terms of the distribution agreement. The contract may specify the distributor's responsibilities, the terms of payment, and the duration of the agreement.

A8: Describe the challenges faced by distributors in a competitive market.

A8: 0000 00 00000 00000 T / T 000 000 00000000 0000 0000000 00000 000000 000000.